



Ocean Rate Bulletin

Almonds:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during April 1999. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 1999.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 1999. Source: PIERS, April 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for June 30, 1999. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Almonds are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Almonds

Monthly Market Share For: April 1999

Month\Year: 2\4

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|-----------------------|--------------------------------|-----------------------------------|--------------------------------|--------------------------|-------------------|------------------|-------------------|-------------------|-----------------------|-------------------|-------------------------|--------------------|-----------------------------|
| Maersk | 100% | 100% | 21 Days | \$1,250 | \$20 | | | | | | | | \$1,270 |

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Almonds

Monthly Market Share For: April 1999

Month\Year: 5\42

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | | | | | | | | <i>Size</i> | <i>ContainerRate</i> |
|-----------------------|--------------------------------|-----------------------------------|--------------------------------|--------------------------|-------------------|------------------|-------------------|-------------------|-----------------------|-------------------|-------------------------|--------------------|-----------------------------|
| | | | | | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | | |
| Cho Yang | 60% | 56% | 12 Days | \$700.00 | | | | | | | | | \$700 |
| Hanjin | 7% | 9% | 12 Days | \$1,178 | | | | | | | | | \$1,178 |

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Almonds

Monthly Market Share For: April 1999

Month\Year: 311\63

Surcharges:

| Carrier | Market Share | Market Share CY | Transit Time | Ocean Rate | BAF | CY | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|-------------|--------------|-----------------|--------------|------------|------|----|-----|-----|---------|-----|-----------|------|---------------|
| Senator | 18% | 34% | 15 Days | \$645.00 | | | | | | | | | \$645 |
| OOCL | 18% | 11% | 15 Days | \$800.00 | | | | | | | | | \$800 |
| Yang Ming | 18% | 5% | 16 Days | \$932.00 | | | | | | | | | \$932 |
| Mitsui OSK | 9% | 24% | 14 Days | \$625.00 | | | | | | | | | \$625 |
| Maersk | 9% | 11% | 19 Days | \$750.00 | \$20 | | | | | | | | \$770 |
| K Line | 9% | 5% | 16 Days | \$660.00 | | | | | | | | | \$660 |
| Hanjin | 9% | 2% | 13 Days | \$880.00 | | | | | | | | | \$880 |
| Hapag-Lloyd | 9% | 2% | 15 Days | \$800.00 | | | | | | | | | \$800 |
| Sea-Land | 0% | 3% | 13 Days | \$750.00 | | | | | | | | | \$750 |
| Cho Yang | 0% | 3% | 14 Days | \$800.00 | | | | | | | | | \$800 |

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Almonds

Monthly Market Share For: April 1999

Month\Year: \4

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | | | | | | | | <i>Size</i> | <i>ContainerRate</i> |
|-----------------------|----------------------------|-------------------------------|----------------------------|--------------------------|-------------------|------------------|-------------------|-------------------|-----------------------|-------------------|-------------------------|--------------------|-----------------------------|
| | | | | | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | | |
| K Line | 100% | 74% | 26 Days | \$1,084 | | | | | | | | | \$1,084 |
| Maersk | 0% | 26% | 23 Days | \$1,250 | \$20 | | | | | | | | \$1,270 |

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Almonds

Monthly Market Share For: April 1999

Month\Year: 7\49

Surcharges:

| Carrier | Market Share | Market Share CY | Transit Time | Ocean Rate | BAF | CY | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|-------------|--------------|-----------------|--------------|------------|-----|----|-----|-----|---------|-----|-----------|------|---------------|
| Cho Yang | 43% | 10% | 12 Days | \$500.00 | | | 5% | | | | | | \$525 |
| Evergreen | 29% | 16% | 18 Days | \$1,518 | | | | | | | | | \$1,518 |
| Senator | 14% | 12% | | | | | | | | | | | |
| APL | 14% | 8% | 12 Days | \$1,095 | | | 5% | | | | | | \$1,150 |
| Yang Ming | 0% | 33% | 23 Days | \$745.00 | | | | | | | | | \$745 |
| Hapag-Lloyd | 0% | 8% | 14 Days | \$1,095 | | | 5% | | | | | | \$1,150 |

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Almonds

Monthly Market Share For: April 1999

Month\Year: 1\8

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|-----------------------|--------------------------------|-----------------------------------|--------------------------------|--------------------------|-------------------|------------------|-------------------|-------------------|-----------------------|-------------------|-------------------------|--------------------|-----------------------------|
| K Line | 100% | 85% | 24 Days | \$1,084 | | | | | | | | | \$1,084 |
| Senator | 0% | 15% | 19 Days | | | | | | | | | | |

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Almonds

Monthly Market Share For: April 1999

Month\Year: 27\128

Surcharges:

| Carrier | Market Share | Market Share CY | Transit Time | Ocean Rate | BAF | CY | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|--------------|--------------|-----------------|--------------|------------|-----|----|-----|-----|---------|-----|-----------|------|---------------|
| NYK Line | 37% | 19% | 11 Days | \$930.00 | | | | | | | | | \$930 |
| Yang Ming | 15% | 23% | 10 Days | \$1,650 | | | | | | | | | \$1,650 |
| Evergreen | 11% | 2% | 10 Days | \$2,365 | | | | | | | | | \$2,365 |
| Hanjin | 7% | 9% | 2 Days | \$880.00 | | | | | | | | | \$880 |
| OOCL | 7% | 2% | 11 Days | | | | | | | | | | |
| P&O Nedlloyd | 4% | 2% | 12 Days | \$1,085 | | | | | | | | | \$1,085 |
| Hyundai | 4% | 2% | 11 Days | \$1,087 | | | | 43% | | | | | \$1,554 |
| Cho Yang | 0% | 3% | 13 Days | \$991.00 | | | | 43% | | | | | \$1,417 |